



Messaging and Web Security Market Trends, 2010-2013

Report Focus

This report is focused on the demand drivers for solutions that are designed to address messaging and Web-related security threats. The research conducted for this report, and the report itself, are focused on the needs of vendors, investors and others who are interested in participating in the email, instant messaging and Web security markets in some fashion. The information included in this report is designed to help these vendors and interested parties make informed decisions about the future opportunities available in this market.

The research for this report was conducted, and this report was written, from a completely objective viewpoint, not with any predisposition for or against a particular vendor, solution or technology. Because multiple vendors were involved in funding this report, no one vendor's viewpoint had an influence on shaping the research focus. Early subscribers to this report were given the opportunity to provide input to the research program conducted specifically for it.

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About Osterman Research, Inc.

Osterman Research, Inc. provides market research, cost modeling, benchmarking and related services to vendors of messaging and collaboration products and services.

We help vendors, IT departments and other organizations make better decisions through the acquisition and application of relevant, accurate and timely data on markets, market trends, products and technologies. We also help vendors of technology-oriented products and services to understand the needs of their current and prospective customers.

Part of what makes us unique is our market research panel: a large and growing group of IT professionals and end-users around the world with whom we conduct our research surveys. This allows us to conduct surveys quickly and accurately.

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