



## How to Evaluate and Choose a Messaging Archival Solution 2006 Edition

Osterman Research, Contoural and RITE Choice have published a user guide that will help organizations of all sizes understand the key decision factors in selecting an archival solution for their email and instant messaging systems. This report, a major update of the guide that we published in 2004, focuses on a variety of issues, including:

- ✓ Problems related to the archival of messaging data.
- ✓ The benefits that a messaging archival system can provide to an organization of any size, including:
  - Regulatory compliance
  - Support for legal discovery and other aspects of litigation
  - Storage management and optimization
  - Knowledge management
  - Migration, consolidation and disaster recovery
- ✓ Why backup is not sufficient to meet messaging system data retention requirements.
- ✓ Why messaging archival makes sense even for organizations in 'non-regulated' industries.
- ✓ The risks of non-compliance.
- ✓ Analysis of hosted / managed service vs. in-house solutions.
- ✓ Issues surrounding scalability and flexibility of deployment.
- ✓ Regulations, best practices for data retention and trends for a variety of industries.
- ✓ In-depth discussion of important data retention requirements in the United States (federal and state) and United Kingdom.
- ✓ A detailed analysis of archiving requirements in the United Kingdom and how these requirements are changing.
- ✓ Key questions to ask of messaging archival vendors
- ✓ Sample RFP and business case for messaging archival systems.
- ✓ Contact information for messaging archival vendors.

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## **Deliverables**

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All subscribers to ***How to Evaluate and Choose a Messaging Archival Solution*** will receive a bound copy of the report; an electronic copy/site license of the report is available for an additional fee.

## **Pricing and Delivery**

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***How to Evaluate and Choose a Messaging Archival Solution*** is available for \$295 / £160. An electronic copy/site license is available for \$595 / £320.

## **About Osterman Research, Inc.**

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Osterman Research, Inc. provides market research, cost modeling, benchmarking and related services to vendors of technology-based products and services.

We help vendors, IT departments and other organizations make better decisions through the acquisition and application of relevant, accurate and timely data on markets, market trends, products and technologies. We also help vendors of technology-oriented products and services to understand the needs of their current and prospective customers.

Our clients include AXS-One, C2C, Captaris, EMC, Fortiva, iLumin, Intradyn, MessageLabs, Microsoft, Orchestra, Symantec, ZANTAZ and ZipLip, among many others.

## **About Contoural, Inc.**

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Contoural, Inc. is an independent provider of archiving, storage and compliance consulting and education services that enable companies to lower costs, reduce risks and ensure compliance. We help companies develop policy, develop archiving and ILM strategy, evaluate vendors and deploy solutions. The company is composed of experienced, industry-leading consultants and educators who are experts on compliance, email, archiving and storage. Contoural sells no products and offers unbiased advice to its clients.

## **About RITE Choice**

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Peter Howes is Director of Rite-Choice and Group 5 Training with over 30 years experience in the application of electronic systems to business operations. For more than 10 years he has specialized in the Legal Admissibility and Secure Storage of electronic information and communications. Detailed involvement with the British Standards Institution in this area has included development and delivery of workshops and co-authoring their Compliance Workbook (originally published as BSI PD 0009, now BIP 0009). Peter has worked closely with a range of blue-chip organizations to help them adopt the recognized statements of "Good Practice" as covered in the British Standards Institution publications applied to messaging and document/record management systems.



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## Order Form

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